2 3 4 5 6 7	Denise M. De Mory (SBN 168076) Jaclyn C. Fink (SBN 217913) HOWREY LLP 525 Market Street, Suite 3600 San Francisco, California 94105 Telephone: (415) 848-4900 Facsimile: (415) 848-4999 Attorneys for Plaintiff SYNOPSYS, INC. and for Defendants AEROFLEX INCORPORATED, AEROFLEX COLORADO SPRINGS, INC., AMI SEMICONDUCTOR, INC., MATROX ELECTRONIC SYSTEMS, LTD.,			
9	MATROX INTERNATIONAL CORP.,			
10	UNITED STATES DISTRICT COURT			
11	NORTHERN DISTRICT OF CALIFORNIA			
12	SAN FRANCISCO DIVISION			
13	RICOH COMPANY, LTD.,	Case No. C03-04669 MJJ (EMC)		
14	Plaintiff,	DEFENDANTS' MEMORANDUM OF		
15	VS.	POINTS AND AUTHORITIES IN OPPOSITION TO RICOH'S MOTION FOR SANCTIONS FOR DEFENDANTS'		
16	AEROFLEX INCORPORATED, et al.,	VIOLATION OF JUDGE JENKINS' CMC ORDER REGARDING IDENTIFICATION		
17	Defendants.	OF PRODUCTS AT ISSUE		
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LLP	Case No. C03-04669 MJJ (EMC)/C03-02289 MJJ (EMC) DEFTS' MEMO OF P'S & A'S IN OPP TO RICOH'S MOTION FOR SANCTIONS FOR DEFTS' VIOLATION OF JUDGE JENKINS' CMC ORDER RE IDENTIFICATION OF PRODUCTS AT ISSUE			

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I. INTRODUCTION

Ricoh's sanctions motion is frivolous, and its increasingly desperate litigation strategy is transparent. Its sanctions motion is filled with conjecture and speculation, and no evidence of any alleged discovery abuses, fraud or willful disobedience of a Court Order. The motion is built on an increasingly tenuous series of "it appears" and "it seems" and "there might be" statements, culminating in a request for sanctions against the Matrox entities, even though Ricoh concedes that it has not even completed its investigation or the depositions of the Matrox entities. Ricoh's accusations are serious, but made without any substantive support. Ricoh's strategy is to litigate its allegations of discovery abuses, not the merits of the case. Ricoh's strategy has unnecessarily and outrageously increased the cost of this litigation. Not only should the Court deny this Motion, but it should take affirmative action to manage this case going forward to eliminate Ricoh's abuse of process.

Prior to filing this motion, Ricoh's counsel was informed in many instances of the baseless nature of its claims, or just simply failed to inquire about underlying facts. For example, in an Aeroflex deposition, Ricoh's attorney left the deposition before it was completed with a "firm conviction" that Aeroflex was hiding something simply because the Aeroflex witness identified some ASICs that were not on the product declaration. That attorney, however, never asked a single question about why these products were omitted before forming his "firm conviction." However, later in the day, another Ricoh attorney learned that the ASICs that Ricoh alleges were willfully omitted from the Aeroflex declarations were either synthesized using something other than the Synopsys tools at issue, or were synthesized in the late 1980's, or were not synthesized at all, and thus are not at issue in this litigation. Ricoh threatened sanctions immediately after the deposition notwithstanding the fact that this testimony was known to one Ricoh lawyer and specifically pointed out to the attorney who left the deposition. Indeed, even in its motion, Ricoh does not even inform the Court of these facts that conclusively refute any wrong-doing by Aeroflex.

Each of Ricoh's various concerns is addressed at great unnecessary expense to the Customer Defendants below. Although the blow-by-blow story is long, the determinative facts are quite simple:

1. Ricoh concedes that the "scope of discovery" going forward from the July 2005 Case Management Conference was to be governed by the product and library declarations to be served in July and August of 2005.

1 2	2.	Ricoh received declarations in July and August of 2005, which on their face indicate what information they include relating to products synthesized by the named party using Design Compiler from 1997 to the present.	
3	3.	Although there is no written order from the Case Management Conferences, shortly	
4		after the Conferences, Ricoh expressly acknowledged in writing to this Court that it understood the declarations at issue in this motion would govern the scope of discovery going forward, and, in its own words, would include:	
5 6	"a complete and accurate list of all commercial ASICs synthesized using Design Compiler by defendants from February 1997 to the present."		
7	8/30/05 Joint Letter to Judge Chen at 7. Thus, to be included in the product declaration, all of the following criteria had to be met:		
8		a. The product was a commercial ASIC;	
9		b. The product was synthesized using Design Compiler;	
10		c. The product was synthesized by the named defendant; and	
11		d. The product was synthesized during the damages period, or from 1997 to the	
12		present.	
13	4.	The Customer Defendants have made their best efforts to make sure that all the products included on the product declarations, and the corresponding library and input declarations, meet this criteria.	
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1516	5.	At the time of filing of its motion, Ricoh either: (1) knew that omitted products or libraries did not meet these criteria but omitted those facts from its motion; or (2) simply failed to ask why certain products were or were not on the declarations, opting instead to burden the Court, the Customer Defendants, and Synopsys with this frivolous	
17		motion.	
18	On the basis of these five facts alone, Ricoh's motion must be denied.		
19	Turning to the specific allegations, with the exception of AMI, Ricoh does not even identify		
20	chips or information that it claims are missing from the allegedly "willfully false" declarations.		
21	Ricoh's conjecture with regard to Aeroflex and Matrox is directly refuted in detail below. With regard		
22	to AMI, Ricoh does point to three things that were allegedly omitted from the declarations: (1) chips		
23	that were synthesized by Flextronics; (2) chips that were synthesized by related – but separate		
24	corporate entities – in Europe and elsewhere and then sold by AMI in the United States; and (3)		
25	products synthesized by two AMI Business Units. In each instance, however, the chips that Ricoh		
26	claims were inappropriately omitted from the product declarations did not meet the criteria for		
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inclusion because they were not synthesized by AMI, and thus were not within the agreed scope of discovery. 1 Although Ricoh previously acknowledged in Court filings that chips not synthesized by a related party were not at issue, Ricoh now disingenuously moves for sanctions on this basis. In any event, in view of Ricoh's increasingly acrimonious posture and threats of sanctions, AMI has already indicated that although they believe these products are outside the scope of the case, until the issue is resolved, AMI is investigating and collecting documents and data relating to these chips but will seek a protective order before production.

In the over 150 hours of deposition it has taken, Ricoh has asked very few substantive questions about the 5,000,000 pages of documents and 3,000,000 pages of e-mail it insisted be produced. Instead of focusing on the facts at issue in this case, its entire strategy appears to be predicated on turning this action into a discovery abuse case – even though there is nothing in the record to support that view. This strategy has resulted in an egregious waste of party and Court resources, and does not advance resolution on the merits, or facilitate compromise, in any manner. The Court needs to intervene to halt Ricoh's abuse of process in its tracks by denying Ricoh's motion and discouraging such motions in the future.

II. **FACTS**

The July 2005 Case Management Conferences

In May of 2004, a discovery stay was entered staying discovery pending completion of the claim construction process. The Court issued its claim construction ruling on April 7, 2005, and

chips prior to the AMI deposition even though the chips, in AMI's view, fall outside the Court ordered scope of the case. Declaration of Denise M. De Mory in Opposition to Motion for Sanctions ("De Mory Decl."), Exh. 1. It appears that this

forthrightness was the unfortunate trigger for this motion. Indeed, counsel suspects that Ricoh will make much of this letter and a subsequent letter regarding the timing for production of documents relating to these products, sent in response to

Ricoh's insistence that discovery go forward on these chips. Ricoh will likely misconstrue the letters to suggest that AMI or its counsel knew that the Flextronics and European products were relevant. The Court should reject any such argument.

created at all by virtue of these letters it is because they were written by the undersigned, who was not counsel of record nor

thereafter that made the "scope of discovery" as well as the parties mutual understanding of the "scope of discovery" clear.

First, the letters on their face specifically indicate that they are being sent to inform Ricoh of facts without any representation that the products described in the letters give rise to liability. Second, to the extent any confusion was

Ricoh's counsel who filed the motion, however, was directly involved in these proceedings.

present during the Case Management Conferences, or involved in any of the letter writing or briefing immediately

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¹ Moreover, AMI has not endeavored to hide anything. In an abundance of caution amidst Ricoh's sanctions threats regarding the Aeroflex depositions, counsel for AMI made Ricoh aware of the Flextronics asset purchase and the European 22

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thereafter ordered a Case Management Conference to occur in mid-June. The conference, however, was postponed by the Court until mid-July.²

The Case Management Conference Statement itself makes clear that there were two competing interests heading into the Conference: Synopsys and the Customer Defendants were pushing for Ricoh's Final Infringement Contentions, and Ricoh was pushing back claiming it did not have enough information. *See, e.g.*, De Mory Decl., Exhibit 2 (06/08/05 CMC Statement). In view of the competing interests, the parties and the Court expended great effort in ascertaining the information Ricoh claimed to need to proceed with its case, and, as Ricoh indicates in its motion, to define the scope of discovery going forward. As Ricoh says: "[t]he purpose behind the Court's Order to produce these sworn declarations was to identify the ASIC products at issue in Ricoh's infringement action. Discovery would then commence based upon the content of those declarations." Ricoh Motion at 6.

The first portion of the Case Management Conference occurred on July 13, 2005; no court reporter was present. There are, however, contemporaneous documents written by both sides, which although they are not consistent in all details, evidence actions both sides were to take after the Conference.

The Court First Required Ricoh To Identify The Types Of Libraries In
 Which It Is Interested, And Then Required The Customer Defendants To
 Identify The Libraries And Inputs They Use.

At the July 13, 2005 Conference, the Court required each of the parties to perform certain tasks by specified deadlines. Because there was confusion at the Case Management Conference about the libraries in which Ricoh was interested, Ricoh was ordered to provide a list of libraries as well as the definitions of those libraries in advance of any required disclosure by the Customer Defendants. De

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not occur as expected.

ORDER RE IDENTIFICATION OF PRODUCTS AT ISSUE

² Based on the assumption that the stay would be lifted in June, and prior to any meet and confer regarding the scope of discovery – which ultimately expanded well beyond the Customer Defendants expectations, the Customer Defendants

estimated the time frame to substantially complete document production would be the end of August. Ricoh repeatedly points to this estimate to suggest that the Customer Defendants have dragged their feet on document production even

though Ricoh knows, and has been repeatedly informed, that this estimate was based on a set of events transpiring that did

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1	Mory Decl., Exh. 3 (July 18, 2005 Allen letter). ³ Ricoh provided its letter on July 18, 2005, stating as		
2	follows:		
3	In accordance with Judge Jenkins' directive provided at the July 13, 2005 Case Management Conference, we provide (i) the following list of the "the types of libraries we are seeking to have fully identified in the list to be provided by each ASIC Defendant.		
5			
6	Ricoh is seeking discovery related to the <i>above list of libraries</i> as provided by Synopsys, as well as any additions to, modifications to, substitutions/replacements for any of the		
7 8	Developer). [footnote omitted] (emphasis added)		
9	As directed by Judge Jenkins, by 11 A.M. Pacific Time on Thursday, July 21, 2005, you		
10	Id.		
11	In response to Ricoh's letter defining the libraries, the Customer Defendants were to serve two		
12	things on July 21, 2005: (1) a list of the libraries identified by Ricoh that had been used by each		
13	Customer Defendant to design ASICs using the Synopsys tools at issue (which, at the time, and even		
14	now, were not well defined by Ricoh) (hereinafter the "library declarations") and (2) a declaration		
15	describing the type of inputs that each of the Customer Defendants had used with the Synopsys tools		
16	(hereinafter the "input declarations"). Notwithstanding the very short time period provided, the		
17	Customer Defendants complied with the Court's directive to the best of their ability. Brothers Decl.,		
18	Exhs. 6, 8, 11, 20, 25-27, 31-32 (July Cust. Def. Decls.).		
19	Notwithstanding the Customer Defendants' efforts, and the fact that Ricoh has made no		
20	specific allegations of anything missing from the library or input declarations, in its Motion Ricoh		
21	brazenly alleges that Aeroflex and/or its counsel committed a fraud on the Court with regard to the		
22	library declarations, that, thereafter allegedly affected the product declarations. In particular, Ricoh		
23	alleges that "Defendants' counsel instructed their clients to artificially limit their search for and		
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2627	³ It is also evident based on the correspondence and meet and confers extending for several months after the Case Management Conference that the terminology used by Ricoh was not consistent with the manner in which the Customer Defendants or Synopsys used terms. Notwithstanding the confusion, the Customer Defendants provided Declarations that address to the fullest extent possible Ricoh's expressed interests, and supplemented the declarations as issues became more		
	clear.		

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collection of data." Motion at 2 (emphasis added). To support its contention, Ricoh relies on a privileged, but inadvertently produced e-mail that is the subject of Aeroflex's currently pending *ex parte* application. As set forth in the *ex parte* papers, Aeroflex believes that Ricoh breached its ethical obligations as well as spirit, if not the letter, of the Stipulated Protective Order by relying on the e-mail in the first instance.

Aside from the issue Ricoh's improper use of an inadvertently produced privileged communication, Ricoh's contentions about the e-mail are demonstrably false. First, the very first library declaration *includes* libraries that Ricoh claims counsel instructed Aeroflex not to search for. The July 21, 2005 Coco Declaration (Brother Decl., Exh. 11) – submitted to Ricoh just days after the allegedly fraudulent scheme was commenced – includes "Aeroflex libraries" as well as .db files – the very types of files Ricoh alleges counsel instructed Aeroflex to exclude from their search and data collection. Moreover, at the time the allegedly fraudulent communication was made, Ricoh had not yet provided its list of libraries. Thus, Aeroflex was under no obligation to take any action. Ricoh did not provide workable list of libraries it considered relevant until July 18, 2005. It is nothing short of preposterous to assert that Ms. Fink's failure to anticipate. or even a misinterpretation of, everything that would be on a list of definitions before she received it from Ricoh is evidence that she was perpetrating a fraud on the court. When Ricoh's delivered its list of libraries, the libraries were duly identified and ultimately produced. The e-mail, at most evidences confusion, not any deliberate ploy to deprive Ricoh of discovery.

2. After The Library And Input Declarations Were Provided, The Court
Required The Customer Defendants To Identify Products That Met
Certain Specified Criteria

A telephonic continuation of the Case Management commenced the day after the library and input declarations were served. It is what occurred at that conference that is the primary dispute in this Motion. Ricoh's sanctions motion again omits most of the relevant facts – including most significantly

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 exactly what the Customer Defendants agreed to, or were ordered to do.⁴ Specifically,
notwithstanding what Ricoh says now, there was a complete meeting of the minds at the time of the
Conferences regarding exactly what was to be included in the Declarations – and that was exactly what
was included.

As a preliminary matter, it is noteworthy that although Ricoh filed a "motion for sanctions" for violation of a "Court Order," Ricoh never really comes right out and says exactly what the terms of the violated order were (or, for that matter, never identifies how the changes to the declarations violated that order, or what the alleged missing information is). Now, Ricoh makes the following claims about the alleged order:

Page 1: "the ASIC defendants have failed to comply with the Court's instructions at the July 15, 2005 Case Management Conference for providing declarations identifying the ASIC products;"

Page 1: "Whether the Defendants have failed to comply with Judge Jenkins' instructions during the July 14, 2005 Case Management Conference that the scope of discovery would be defined by declarations that Defendants research, prepare and serve under penalty of perjury no later than August 12, 2005 identifying Defendants' ASIC products and the related technical libraries that Ricoh is accusing of infringement;"⁵ (emphasis added).

Page 2 & 6: "Those declarations, the Court instructed, were to set forth all of the Defendants' commercial ASICs designed using the identified Synopsys products, to identify all the technical libraries that each Defendant had used in conjunction with any of the Synopsys products, and to identify all of the ASIC chips that each Defendant had designed using those Synopsys products."

Based on this language, even these statements of what was required are inconsistent ranging from "identifying Defendants' ASIC products and the related technical libraries that Ricoh is accusing of infringement" to identifying "all of the ASIC chips that each Defendant had designed using" the

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⁴ It is the Customer Defendants position that the declarations in this motion came into existence because the Customer Defendants offered to do declarations in an effort to streamline discovery, i.e., to show that there were limited inputs and libraries used such that the scope of discovery could be limited. No one disputes that Judge Jenkins directed the declarations to be complete and signed under penalty of perjury, but the Customer Defendants seriously doubt that Judge Jenkins could possibly have intended what has occurred here – and in particular that Ricoh would devote what appears to millions of dollars in resources solely to try to prove up "sanctionable" conduct instead of focusing on proving its infringement contentions.

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⁵ Defendants can not help but continue to note the irony of the need for Defendants themselves to identify what the Plaintiff, Ricoh, "is accusing of infringement." Although the Customer Defendants did fully comply with the Court's orders, the Customer Defendants still believe that Ricoh's inability to identify the products at issue evidences a failure to adequately investigate its claims before filing suit.

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Synopsys products. The Court, however, need not rely on either Ricoh's recollection, or on Ricoh's vague and disparate statements of the Court's Order, because there is contemporaneous documents evidencing what was required including the declarations themselves, the parties' joint letter to Judge Chen dated August 30, 2006, and the meet and confer transcript.

First, Ricoh has known since the Declarations were served exactly what was included in the Declarations. Although Ricoh has griped about alleged inconsistencies in the Declarations, and about products it asserts should have been included in the Declarations, Ricoh has never taken issue with the stated scope of the Declarations. On their face, the declarations each set forth the precise parameters of

all commercial ASICs that had been synthesized by them using Design Compiler from 1997 to the

present. See e.g., Brothers Decl., Exh. 2 (8/12/05 Smith Product Declaration) at ¶ 9; Exh. 8 (7/20/05

what is included in the declarations. For the "product" declarations, the Customer Defendants included

12 Smith Input Declaration) at ¶ 15; Exh. 6 (7/20/05 Smith Library Declaration) at ¶ 13; Exh. 10 (8/12/05

Coco Product Declaration) at ¶ 17; Exh. 11 (7/21/05 Coco Library Declaration) at ¶ 18; Exh. 17

(8/15/05 Chiappini Product Declaration) at ¶ 24; Exh. 31 (7/21/05 Chiappini Input Declaration) at ¶ 38;

Exh. 25 (7/21/05 Chiappini Library Declaration) at ¶ 32; Exh. 20 (8/16/05 Boisvert Product

Declaration) at ¶ 27; Exh. 32 (7/21/05 Boisvert Input Declaration) at ¶39; and Exh. 27 (7/21/05

Boisvert Library Declaration) at ¶ 34.

Second, shortly after receiving the Declarations, Ricoh affirmed that the scope of the Declarations was proper. Specifically, in a joint letter to Judge Chen dated August 30, 2005, in a section labeled "II. Resolved Discovery Disputes" under sub-heading "B. A list of the ASIC Defendants' ASIC products and identification of the technology libraries used," Ricoh reserved the right to challenge the declarations as to specific contents, but specifically acknowledged that scope of the declarations, as served, was proper. De Mory Decl., Exh. 4 (8/30/05 Joint Letter to Judge Chen) at 7. Ricoh stated its understanding that the declarations were represented to include "a complete and accurate list of all commercial ASICs synthesized using Design Compiler *by defendants* from February 1997 to the present." *Id.* (*emphasis added*). On the prior page, the Customer Defendants confirmed that Ricoh's understanding of the contents of the declarations: "[d]uring the July 22, 2005 teleconference hearing, the Customer Defendants agreed to provide a list of commercial product for

which Design Compiler was used by the named Customer Defendants for logic synthesis." *Id.* at 6 (emphasis added).⁶

Thus, the agreed scope of the declarations, and the criteria for inclusion on the declarations was:

- 1. The product was a commercial ASIC;
- 2. The product was synthesized using Design Compiler;
- 3. The product was synthesized by the named defendant; and
- 4. The product was synthesized during the damages period, or from 1997 to the present.

In accordance with these criteria and consistent with everyone's understanding of the Court's directive, Matrox International, Inc., the US sales arm for the various Matrox entities, did not provide any product, library, or input declarations because it does not do synthesis, but all of the other named parties did serve declarations.

B. Aeroflex Did Not Violate Any Court Orders Or Commit A Fraud On the Court

The Aeroflex 30(b)(6) depositions occurred first, and immediately Ricoh stated its intention to move for sanctions.⁷ Although Ricoh claimed that it could not do its infringement contentions until it had three hours per product with 30(b)(6) witnesses and 8 million pages of documents, it spent almost no time trying to learn what Aeroflex actually does or questioning about technical documents. Instead, it spent almost the entire 30 hours it had with the top three managers and engineers at Aeroflex trying to conjure up a record to allege discovery abuses.

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⁶ In addition to this joint letter, there are many other places where the Customer Defendants reiterate exactly what is being included in the Declarations, and what is not, and where Ricoh confirms its understanding. See, e.g., De Mory Decl., Exh. 5, 9/12/05 Meet and Confer Transcript, Tape 1 at 42; 52 (Mr. Brothers: "Stepping back the bigger picture is what we are going to be produced in the course of discovery and our view was anything that was being used by the ASIC defendants [in] [sic] the process of designing the ASIC products at issue, the commercial implementations as been defined in the August 15th and 16th declarations.").

⁷ In hind-sight either Ricoh's counsels' cynicism, or long-standing plan to attempt to prove its case using sanctions motions, now appears evident in the meet and confer transcripts and correspondence as early as September. In one exchange, Ricoh's counsel expresses concern about the semantics of the declarations because the declarations indicate that they include a list of the libraries they use. Ricoh's counsel's concern was that they didn't also say "we don't use anything else and that this is all." De Mory Decl., Exh. 5. And, in September, Ricoh repeatedly emphasized that the declarations were "ordered to be complete," apparently attempting to create a record at this early date to support its strategy. It is this approach that has prevented this case from moving forward in any meaningful way, and will prevent pre-trial resolution.

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After the Aeroflex depositions, Ricoh made *exactly* the same accusations it makes now. Although Aeroflex was already at that point frustrated by the accusations, Aeroflex and its counsel invested substantial resources investigating and attempting to lay Ricoh's concerns to rest. Ricoh's filings omit any mention of either this effort, or of facts and testimony that flatly contradict Ricoh's allegations in its motion.

Immediately after its receipt of a letter from Ricoh stating that it was preparing a motion for sanctions (but failed to state anything specific in support of that threat), counsel requested additional information to evaluate Ricoh's claims. De Mory Decl., Ex. 6 (1/24/06 De Mory Letter to Brothers). The January 24, 2006 letter requested, for example, that Ricoh provide additional information as follows:

With regard to your contention that "[f]or example, Mr. Milliken admitted that the declarations did not include many application specific integrated circuits that were sold to more than one customer, even though the design of the chip did not change," please:

- 1. Identify the allegedly missing products
- 2. Identify the testimony in which Mr. Milliken allegedly admitted that the declarations did not contain many application specific integrated circuits.

With regard to your contention that: "Mr. Kerwin indicated that if an Application Specific Integrated Circuit was sold as a Standard Product by Aeroflex to more than one customer that Aeroflex did not list the product as an ASIC even though it was designed using Design Compiler.

- 1. Identify any such alleged ASICs that were not listed.
- 2. Identify the testimony in which Mr. Kerwin indicated that the products you describe were allegedly not listed.

Ricoh immediately shot back that "[y]ou[r] [sic] demand for page line cites is little more than a stalling tactic." De Mory Decl., Exh. 7. (1/25/06 Brothers to De Mory). Other than by reference to Milliken Exhibit 148, the Aeroflex "Short Form" discussed below, Ricoh did not and has not yet identified the allegedly missing ASICs that give rise to its broad allegations of fraud.

Ricoh did however, identify the following testimony as the "basis" for its claims: (1) Milliken pages 38-43, wherein Mr. Milliken allegedly identified ASICs on Ex. 148 that were missing from the declaration; (2) Ms. Fink's promise to supplement the Coco Declaration because it was allegedly "incomplete and erroneous" at Coco page 96; (3) Mr. Coco's inability to answer questions regarding

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why products were removed from the declarations at pages 95-96; (4) Mr. Kerwin's indication that the JW02 reused synthesis from the JW01 at Kerwin pages 123-124; and (5) Mr. Kerwin and Mr. Milliken's definitional distinctions between ASICs and ASSPs, even though the Court did not make this distinction, at Kerwin pages 170-181 and Milliken pages 35-36. Although the page cites vary a little, Ricoh makes the same allegations here plus an additional allegation (6) that "[a]ll three witnesses testified that Aeroflex had received revenue associated with a significant number of ASICs that were not listed on the declaration or that were not supposedly commercial products, relying again on Coco pages 95-97, and on new pages: Kerwin pages 104-106 and 129-120, and Milliken 45-59, 51-60, and 70-79.

Aeroflex responded to these allegations. On January 25, 2006, counsel participated in a lengthy meet and confer conference in which counsel pointed out the problems with Ricoh's conjecture about what was allegedly missing. De Mory Decl., ¶ 9. With the exception of a legitimate dispute about whether or not the JW02 is a "commercial product or a prototype," counsel informed Ricoh's counsel based on an additional investigation, that nothing was missing. *Id.* Moreover, counsel informed Ricoh's counsel that the transcripts themselves made clear that Ricoh was wrong in its suspicions. Id., Exh. 8 (2/3/06 De Mory to Brothers). For example, Ricoh's counsel was pointed to Milliken testimony starting at page 285, but Ricoh omitted this information from its motion.

Turning to the specific allegations, Ricoh questioned Mr. Milliken about the Aeroflex "Short Form," located on the Aeroflex website and forthrightly identified by Mr. Milliken on the record during the deposition. 9 Mr. Milliken testified that the "Short Form" is the document that lists all the chips that Aeroflex sells. Thereafter, Ricoh printed the Short Form during the course of the deposition, and questioned Mr. Milliken about it. Ricoh's counsel, Ken Brothers, asked Mr. Milliken to identify both Standard Products as well as other forms of ASICs listed on the Short Form. Brothers Exh. 16 (Milliken at 47:16-48:6). Mr. Millken identified a series of chips, plus a section describing the

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⁸ In its motion, Ricoh also cites Coco pages 94 and 97-98 on issue (2); and Kerwin pages 20-21 and Milliken 27-29 on issue 5. This testimony is substantively the same as the testimony cited in the January 25, 2006 letter.

⁹ Identifying the complete list of Aeroflex products for Ricoh's counsel is rather inconsistent with a deliberate ploy to hide information!

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Aeroflex libraries and design services. Id. at 48:7-49:1. Notably, however, before he left the deposition for the day, Mr. Brothers never asked Mr. Milliken why these products were omitted from the product declarations. Notwithstanding Mr. Brothers' intentional or inadvertent failure to ask the critical questions, Mr. Brothers immediately thereafter sent his letter accusing Aeroflex, and counsel, of sanctionable conduct, because in his own words, he left the deposition with a "firm conviction" that Aeroflex was hiding something.

Worse yet: his associate did follow-up, later in the day. During the follow-up, to the extent clearly asked, ¹⁰ Mr. Milliken was able to explain in detail the reason why all the identified Short Form products except the UT 6915 and Summit products were not included on the product declaration. See Brothers Exh. 16 at 285-297. Mr. Milliken testified that some were not included because they were not designed using Design Compiler, that some were designed using schematic capture, that some were designed in 1986 or 87 before Aeroflex even had access to Design Compiler. Counsel pointed out these facts to Ricoh before it filed its motion. De Mory Decl., ¶ 9 and Exh. 8. Nevertheless, Ricoh filed the motion, and neglected to mention a word of this testimony in it.

With regard to (2), Ms. Fink's promise to supplement the Coco Declaration because it was allegedly "incomplete and erroneous" at Coco page 96; and (3) Mr. Coco's inability to answer questions regarding why products were removed from the declarations at pages 95-96, all of this too has been explained to Ricoh, in a letter to Mr. Brothers dated February 3, 2006. Id. In any event, the underlying allegations (in essence, that Coco could not remember all of the particulars of why he removed each product, after having gathered information from many different engineers about many different products), even if true, would not constitute sanctionable conduct. Ms. Fink explained during the deposition, and Ms. De Mory has explained repeatedly thereafter, that the reason for removal for four products is because they had been incorrectly recorded. De Mory Decl., ¶ 9, Exh. 8. The products, however, were properly removed, as each of them lacks at least one of the criteria for

 $^{^{10}}$ With regard to two microcontrollers, Ricoh asked no follow-up questions to ascertain why those products, designed with Design Compiler, were omitted from the declaration, likely just so it could file this motion. If Ricoh had questioned further, it would have learned that the products were not included because they did not meet the criteria for inclusion.

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inclusion. Admittedly, Mr. Coco could not recall the details, got confused, and began speculating. This, however, is not evidence of some deliberate ploy, and the declaration has since been corrected. 11

With regard to category (4), Mr. Kerwin's testimony that the JW02 reused synthesis from the JW01 at Kerwin pages 123-124, the dispute here is a legitimate one. Aeroflex alleges the JW02 is still a prototype, and not a commercial product. Ricoh alleges (based on sales information available to Ricoh only because it was produced by Aeroflex) that sufficient numbers have been sold to make it a commercial product. Even if the Court finds that this product should be added to the declaration, there was no effort to hide anything and no harm to Ricoh. The financials relating to the product were produced. In addition, the JW02 was not synthesized during the damages period; rather, it re-used the JW01 synthesis. Ricoh already has all the documents relating to the JW01 design. Thus, Ricoh has the financial and technical information relating to the JW02.

With regard to category (5), Mr. Kerwin's and Mr. Milliken's alleged definitional distinctions between ASICs and ASSPs (Kerwin pages 170-181 and Milliken pages 35-36), the deponents' different understanding of an industry term is a thin thread on which to base a conclusion that "firm conviction" that Aeroflex was deliberately hiding something. Ricoh directly asserts in its motion at page 11, lines 9-11 that: "[a]s a result of these witnesses' use of this constricted definition, they excluded from their declarations a number of other ASICs that Aeroflex has designed, manufactured and sold." Ricoh apparently bases this conclusion on Mr. Brothers' general and exhaustive (and wasteful) questioning of Mr. Milliken about the definition of a "commercial product" without reference to the product declaration.

But the very testimony on which Ricoh relies shows that Ricoh's assertion of improper exclusion based on the definitional issues is patently false. Mr. Brothers and Ricoh know this. For

¹¹ Ricoh makes much ado about that fact that products were removed and added, but back in September counsel for the Customer Defendants explained to Ricoh that products would be removed form one or more of the declarations. De Mory Decl., Exh. 5 at 88. The first set of declarations was done quickly on the schedule set by the Court. Thereafter, counsel personally interviewed over 85 engineers at 12 different locations for the Customer Defendants to ascertain whether products were improperly included, or in some instances, excluded. In the case of Aeroflex, some products were added and some removed. In the case of AMI, on the other hand, counsel learned during interviews that AMI synthesized BIST, and as explained below, thereafter a substantial number of products were added to the AMI declaration. Again these modifications evidence good faith, not bad faith.

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example, when Mr. Brothers finally got around to questioning about the declaration, 50 pages into the deposition, he asked: "So is it fair to say, using your definition of a product that didn't have any restrictions on the sale of it, none of the products in your group would be commercial products?" Mr. Milliken answered: "That is correct." Mr. Brothers then asked "Are there any products from your group on the [product declaration]?" Mr. Milliken answered yes, and then identified thirty-one products from his group that did not fall within his definition of commercial, but were included in the product declaration. Brothers 16, Milliken at 51-52. The testimony continues in the same vein, with Mr. Milliken explaining his understanding of the term "commercial" as Aeroflex uses it, but in each instance explaining that the declaration included things he would not consider to be commercial in a marketing sense.

Indeed, Mr. Brothers knew at the deposition that products were not excluded because they did not fit one of Mr. Milliken's definitions of commercial. Mr. Milliken actually admitted in response to a question from Mr. Brothers that not a single product included on the declaration met Mr. Milliken's marketing definition of commercial. Milliken at 60:10-18. If this definition had been applied, the declaration would not have included any products at all. Rather, Mr. Milliken confirmed that the definition of "commercial" that was applied when products were being included on the list was not the more restrictive definition of "commercial" in the marketing sense in customary usage at Aeroflex. Milliken at 59:17-60:4.

Finally, Ricoh states in allegation (6) that "[a]ll three witnesses testified that Aeroflex had received revenue associated with a significant number of ASICs that were not listed on the declaration or that were not supposedly commercial products," relying again on Coco pages 95-97, and on new pages: Kerwin pages 104-106 and 129-130, and Milliken 45-59, 51-60, and 70-79. There is nothing new here. The reference to Coco relates, once again, to his initial confusion regarding the reason certain products were excluded from the list; there is no admission regarding additional ASICs or revenue. The Kerwin testimony again relates to the JW02 and some non-recurring engineering revenue that was booked for a product that has not yet been commercially sold; finally, the Milliken testimony is discussed above with regard to issue (5), and clearly establishes that Aeroflex did not exclude products on the grounds that Ricoh claims.

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C. AMI Did Not Disobey A Court Order

Ricoh's primary complaint about the AMI declarations is that they allegedly failed to include the following: (1) "any products designed by AMI's Flextronics subsidiary;" or (2) products designed outside the United States; and (3) products from two of the five business units of AMI. What Ricoh fails to understand, however, because it did not question further, is that all three of these complaints are related and boil down to the same issue: none of the products in these categories were synthesized by the named party, AMI Semiconductor, Inc. Each of these alleged allegations is addressed in turn.

- (1) "AMI's Flextronics subsidiary." AMI Semiconductor in fact has no Flextronics subsidiary. Rather, on or about September 9, 2005, AMI and certain subsidiaries closed an asset purchase transaction with Flextronics, Inc. and certain of its subsidiaries (hereinafter the "Flextronics asset acquisition"). Smith Decl., ¶ 2. As a result of the Flextronics asset acquisition, AMI now sells in the Untied States a limited number of products that were Synthesized by Flextronics using Design Compiler. *Id.* The products at issue are products that were synthesized by Flextronics not AMI, and thus, were appropriately excluded from the product declaration.
- (2) "Products designed outside the United States." The facts relating to this allegation are inextricably linked to the Flextronics asset acquisition as well as two other asset acquisitions, the STMicroelectronics asset acquisition and the Dspfactory asset acquisition. In or about June of 2002, AMI and certain of its subsidiaries, acquired the assets of the mixed signal business of Alcatel Microelectronics NV from STMicroelectronics NV. Smith Decl., ¶ 4. A number of legally separate but related European entities were created at or around the time of the STMicroelectronics acquisition. At or around the time of the Flextronics acquisition, a separate but related entity was formed in Israel, and certain assets of Flextronics were transferred to it as well as a separate but related entity in the Netherlands. Smith Decl. ¶ 2. In or about November of 2004, AMI and certain subsidiaries entered into an agreement with Dspfactory and certain of its subsidiaries wherein certain assets were purchased and a subsidiary was acquired. The acquired entity was Dspfactory S.A., subsequently renamed AMI Semiconductor Switzerland S.A., is located in Switzerland. Smith Decl., ¶ 3. It is either the preexisting entities or the newly formed but separate entities that did the synthesis at issue in category (2). Accordingly, for all of these products, the synthesis was not done by AMI, the named party. Each of

the separate European entities, through additional separate legal entities, is ultimately a wholly owned subsidiary of AMI. Smith Decl., ¶ 5.

(3) "Products from two of the five business units of AMI." AMI uses the term Business Unit to refer to a grouping of products or services that use the same technology and are targeted to a specific market segment. Smith Decl., ¶ 7. A Business Unit is not a corporate entity, and in fact, AMI Business Units extend across corporate boundaries. Id. Products from two Business Units were not included in the Smith Product Declaration. Smith Decl., ¶ 8. In the first instance the Business Unit at issue is comprised exclusively of assets acquired from Flextronics. Thus, its products were excluded as described above because they were synthesized by Flextronics – not AMI. The products from the other Business Unit were excluded because, based on available information, this newly formed Business Unit has no chips in production. Smith Decl., ¶ 8.

In sum, the products excluded from the AMI product declaration were not synthesized by AMI.

It is also notable that Ricoh's claim that it first learned of the Flextronics and non-US designed products in the Smith deposition is also not true. Notwithstanding the proper exclusion of these products from the product declaration, in view of the sanctions threats that Ricoh was already making regarding Aeroflex, in an abundance of caution, defense counsel specifically informed Ricoh of the existence of these products prior to the Smith deposition even though documents reflecting corporate structure and public documents relating to the acquisitions were available to Ricoh. Ricoh failed to mention this fact in its Motion.

AMI also suspects Ricoh will try to misconstrue the letters notifying Ricoh of these products to create a misimpression that counsel for AMI knew that these products should have been included on the product declaration. The writer of said letters was not in attendance at the Case Management Conferences in July, or even in involved in the case until early September of 2005; to the extent that the letters evidence any confusion about the exact metes and bounds of what was to be included in or excluded from the declarations, it is for this reason. Ricoh's counsel in contrast participated in drafting the joint submission memorializing the metes and bounds of what was to be disclosed in the declarations, and participated in the Case Management Conferences.

The first letter from counsel informs Ricoh that Flextronics and European products, described

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above, may need to be added to the AMI product declaration, but states that "AMI reserves all rights to assert that it should have no liability with regard to either sales of chips synthesized by Flextronics Semiconductor prior to the asset acquisition, or any liability with regard to chips synthesized by other non-party entities in Europe." The letter further offers Ricoh the opportunity to agree that the products were beyond the scope of Ricoh's claims as follows: "if you agree that chips synthesized by either Flextronics Semiconductor prior to the asset acquisition, or chips synthesized by other non-party entities in Europe are outside the scope of your claims, please let us know immediately so that we can avoid what could potentially be an expensive investigation and production."

It was after sending this letter, and not as a result of what it learned in deposition, that a meet and confer was commenced. Indeed, the meet and confer was scheduled before the first day of deposition was even complete. De Mory Decl., Exh. 1. The meet and confer was exclusively for the following purposes: (1) ascertaining whether or not additional discovery could be avoided; (2) whether o the parties could agree to a reasonable schedule if the additional discovery could not be avoided; and (3) whether or not AMI would need to seek a protective order. De Mory Decl., Exh. 9. Instead of responding to Ms. De Mory's February 21, 2006 letter, and without ever mentioning the Smith testimony in the meet and confer context or a letter, Ricoh filed its sanctions motion on the day it received the letter.

Even if the Court finds that certain products should have been identified earlier, there is still no evidence of bad faith or willful misconduct and at most a three to four month delay in producing documents relating to these products. If the Court were to conclude that AMI improperly overlooked these products, it should do so in the context of a case in which AMI alone has produced over a million documents, and the Synopsys and the Customer Defendants combined have produced 8,000,000 pages of documents (excluding source code and other electronic information, which themselves number well into the hundreds of thousands of pages). Counsel has traveled to twelve locations (some more than once), interviewed over 85 witnesses in person, and many more telephonically to collect these 8,000,000 pages. Counsel processed, reviewed, and produced these documents in an approximately three-month time period. Thus, even if the facts relating to these additional products had been temporarily overlooked, a temporary omission of this nature should not rise to the level of to

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sanctionable conduct. 12

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Finally, Ricoh also alleges that AMI added products to the declaration. AMI fails to see why this is troublesome to Ricoh, or why adding or subtracting products should be sanctionable. In the interests of completeness, the 150 products that were added were products that include a built-in self test ("BIST"). After serving the initial product declaration, counsel learned that AMI also synthesizes BISTs. A BIST is included on a chip when certain memory is included on the chip, but adds zero functionality to the chip. Even though AMI believes it should have little or no liability for BIST synthesis, it added an additional 150 or so products to its declaration because they include synthesized BISTs. Again, AMI was not trying to hide anything, but instead being forthright as it learned new facts.

D. Ricoh Does Not Even Make Any Allegations Against Matrox, But Improperly And **Outrageously Requests That It Be Sanctioned**

Ricoh has not even alleged a violation of any sort with regard to Matrox, yet sweeps it into this Motion, and demands monetary sanctions and additional declarations from its officers. Matrox will address Ricoh's factual allegations against it if and when it actually makes any.

The contrast between Matrox and AMI is worth noting, however. Ricoh individually sued three Matrox entities in Canada that do synthesis, and then separately sued the US entity. Thus, if Ricoh had been interested in synthesis done by separate non-US AMI entities, it could have also sued those entities, but did not.

Ε. Ricoh, Its Infringement Contentions, And What It Claimed to Need

As the Court is well aware, Synopsys and the Customer Defendants have long been frustrated by Ricoh's failure to provide meaningful infringement contentions. Synopsys and the Customer Defendants have pushed on the one hand for detailed product-by-product contentions identifying

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 12 Similarly, Ricoh makes repeated allegations about the revised declarations being sent late. Ricoh's counsel knows why this happened – the undersigned counsel discussed it with Mr. Brothers many times! Counsel was busy and processing documents and information as quickly as possible and continually prioritizing and reprioritizing to get Ricoh what it needed in an orderly and timely fashion. Sometimes it was possible to get Ricoh information weeks before depositions; sometimes it was days. There was no grand ploy to hide anything on this front either.

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specific inputs and source code, and Ricoh has pushed back claiming to need not just the inputs, outputs, libraries, and the Synopsys code used for each ASIC, but also a plethora of materials that have been the subject of litigation, including all e-mails relating to the ASICs and Synopsys products, SolvNet documentation, marketing documents, manuals, release notes, document relating to third party synthesis tools, costs savings documents, financials, manufacturing related documents, patent applications, tests or studies relating to designing ASIC; the list goes on and on. See, e.g., De Mory Decl., Exh. 4. Notwithstanding their belief that the only documents that will prove to be relevant to the claims and the inputs, outputs, and the code, the Customer Defendants and Synopsys have 8,000,000 pages of documents produced to date and appeared for over 150 hours of depositions. Through these depositions, and reinforced by virtue of this motion, it has become abundantly clear that Ricoh is not intent upon discovering information for its contentions, but rather simply hopes to set enough traps and paper the record enough to convince the Court that it should be relieved of obligation to prove its case. Here, and for the remainder of the case, the Court should reject Ricoh's strategy and force them to come forward with evidence to support its case, particularly given the extreme amount of party and Court resources Ricoh has callously wasted.

III. **ARGUMENT**

Ricoh's motion must be denied because it is based on entirely false premises. The limited authority it cites cannot cure this deficiency, and in any event, its authority is wholly distinguishable.

For example, Ricoh relies on Wright v. Maritime Overseas Corp., 96 F.R.D. 686, 687-688 (N.D. Cal. 1993). But in Wright, the Court found as follows before awarding sanctions:

In the instant case, plaintiff has failed to appear for five depositions. He has not complied with Magistrate Brennan's January 27, 1983, Order. He cannot be located. Despite proper and lawful demand, plaintiff has refused to provide any verified discovery responses whatsoever. In short, plaintiff has exhibited disregard for the litigation he commenced and the orderly processes of this Court. Consequently, the Court finds that plaintiff has demonstrated the requisite willfulness and fault. The Court further finds that no lesser sanction would be effective or suitable in the premises. The Court, therefore, grants defendant's motion and dismisses this action with prejudice.

Ricoh's other cited cases are in accord, but even Ricoh's allegations at face value fail to rise to the level of conduct set forth in Wright, and other cases cited by Ricoh. Indeed, as set forth in detail

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1	above:	
2	1.	Ricoh has not even set forth with specificity the details of the Order it claims was violated;
4	2.	Ricoh has not set forth with specificity what it claims is missing from the declarations, opting instead to rely on surmised contentions and supposition;
5 6	3.	In any event, Ricoh is wrong. The Customer Defendant included in the declarations exactly what they were supposed as evidenced by Ricoh's own contemporaneous documentation of what was to be included:
7		"a complete and accurate list of all commercial ASICs synthesized using Design Compiler by defendants from February 1997 to the present;"
8 9	4.	The products omitted from the declarations failed to meet one or more of the following criteria;
10 11	5.	Ricoh concedes that the "scope of discovery" going forward from the July 2005 Case Management Conference was to be governed by the product and library declarations to be served in July and August of 2005.
12 13	6.	Ricoh received declarations in July and August of 2005, which on their face indicate what they include information relating to products synthesized by the named party using Design Compiler from 1997 to the present.
14 15	7.	Although there is no written order from the Case Management Conferences, shortly after the Conferences, Ricoh expressly acknowledged in writing to this Court that it understood the declarations at issue in this motion would govern the scope of discovery going forward, and, in its own words, would include:
1617		"a complete and accurate list of all commercial ASICs synthesized using Design Compiler by defendants from February 1997 to the present."
18		8/30/05 Joint Letter to Judge Chen at 7. Thus, to be included in the product declaration, all of the following criteria had to be met:
19		e. The product was a commercial ASIC;
20		f. The product was synthesized using Design Compiler;
21		g. The product was synthesized by the named defendant; and
22 23		h. The product was synthesized during the damages period, or from 1997 to the present.
24	8.	The Customer Defendants have made their best efforts to make sure that all the products included on the product declarations, and the corresponding library and input declarations, meet this criteria.
252627	9.	Finally, even if something had been omitted, there is no evidence of any willful disobedience of a Court order, fraud, improper instructions of counsel, or any other ploy, plan or scheme to hide information form Ricoh; and
2728	10.	Ricoh's entire argument is contrived based on its willful decision to ignore contrary facts long known to it, or willful failure to fully investigate the facts. Indeed, in the case

of the Matrox entities, Ricoh has requested sanctions even though it fully concedes its investigation is not complete.

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Specifically, with regard to Aeroflex, Ricoh filed its motion knowing full well that its allegations were unfounded. Ricoh knew that Mr. Milliken and Mr. Kerwin did not exclude products from the declarations based on a limited definition of "commercial", but instead included products that failed to meet the limited definition that Mr. Brothers unnecessarily fixated on during the depositions. Moreover, Aeroflex did not improperly exclude ASICs or products on which revenue was realized. Indeed, Mr. Milliken testified in detail that the Short Form ASICs at issue here did not meet the criteria to be included in the declarations. Indeed, in some instances, Ricoh was informed that the ASICs were not even synthesized, but filed this motion in any event. There is nothing to the allegations against Aeroflex.

With regard to AMI, the story is somewhat different, but the result is the same. With regard to AMI, Ricoh opted not to investigate the facts, opting instead to file this motion. The AMI ASICs at issue in this motion were excluded from the declaration because they did not meet at least one of the criteria for inclusion: they were not synthesized by AMI. And, in any event, there is no evidence of bad faith because AMI is already investigating the products. Given the agreed and order limits regarding the scope of the case, AMI will seek a protective order against disclosure, but is moving forward in the event discovery is ordered.

With regard to Matrox, there is no story – not even in Ricoh's motion. Ricoh filed a motion for sanctions against the Matrox entities with no basis whatsoever. No matter what it tries to trump up on reply (which should not be permitted), the fact remains that Ricoh and its counsel were willing to file a motion for sanctions and waste substantial resources with admittedly no basis at all. If anyone is acting in bad faith here, it is Ricoh for filing this motion, for its litigation tactics, and for once again squandering valuable Court and party resources.

IV. CONCLUSION

For the foregoing reasons, Ricoh's Motion should be denied. It was not only frivolous when filed, but was known by Ricoh to be frivolous, or filed without any effort to investigate the facts. This entire exercised has been a terrible waste of resources, and Ricoh should be admonished for filing this

1	Motion and pursing this strategy.	
2	Dated: March 14, 2006	Respectfully submitted,
3		HOWREY LLP
4		By: /s/Denise M. De Mory Denise M. De Mory
5		Attorneys for Plaintiff SYNOPSYS, INC. and for Defendants
6		AEROFLEX INCORPORATED, AEROFLEX
7		COLORADO SPRINGS, INC., ÁMI SEMICONDUCTOR, INC., MATROX ELECTRONIC SYSTEMS, LTD., MATROX
8		GRAPHICS, INC., MATROX
9		INTERNATIONAL CORP., and MATROX TECH, INC.
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HOWREY LLP	Case No. C03-04669 MJJ (EMC)/C03-02289 MJJ (EMC)	-21-

Case No. C03-04669 MJJ (EMC)/C03-02289 MJJ (EMC) DEFTS' MEMO OF P'S & A'S IN OPP TO RICOH'S MOTION FOR SANCTIONS FOR DEFTS' VIOLATION OF JUDGE JENKINS' CMC ORDER RE IDENTIFICATION OF PRODUCTS AT ISSUE